

## Why **YELLOW PAGES** Are Essential To Your Marketing Strategy

## **BRIDAL SHOPS**

The average display ad at the BRIDAL SHOPS heading generates 121 calls annually







The average display ad at the **BRIDAL SHOPS** heading generates 44 annual sales

The average display ad at the BRIDAL SHOPS heading generates \$15,238 in annual sales revenue





The Return on Investment for the average sale at the BRIDAL SHOPS heading is \$14.20 for every \$1 invested in Yellow Pages display advertising

In order to break even on an ad placed at the BRIDAL SHOPS heading, the advertiser needs to receive 20 calls annually.



