

## Why **YELLOW PAGES** Are Essential To Your Marketing Strategy

## CHILD CARE

The average display ad at the CHILD CARE heading generates 92 calls annually







The average display ad at the CHILD CARE heading generates 33 annual sales

The average display ad at the CHILD CARE heading generates \$59,656 in annual sales revenue





The Return on Investment for the average sale at the CHILD CARE heading is \$30.90 for every \$1 invested in Yellow Pages display advertising

In order to break even on an ad placed at the CHILD CARE heading, the advertiser needs to receive 13 calls annually.



