

## Why YELLOW PAGES Are Essential To Your Marketing Strategy FLOOR LAYING, REFINISHING & RESURFACING

The average display ad at the FLOOR LAYING, REFINISHING & RESURFACING heading generates 63 calls annually





The average display ad at the FLOOR LAYING, REFINISHING & RESURFACING heading generates 30 annual sales

The average display ad at the FLOOR LAYING, REFINISHING & RESURFACING heading generates \$54,578 in annual sales revenue





The Return on Investment for the average sale at the FLOOR LAYING, REFINISHING & RESURFACING heading is \$33.70 for every \$1 invested in Yellow Pages display

In order to break even on an ad placed at the FLOOR LAYING, REFINISHING & RESURFACING heading, the advertiser needs to receive 4 calls annually.

