

Why **YELLOW PAGES** Are Essential To Your Marketing Strategy

LANDSCAPE CONTRACTORS

The average display ad at the LANDSCAPE CONTRACTORS heading generates 114 calls annually





The average display ad at the LANDSCAPE CONTRACTORS heading generates 63 annual sales

The average display ad at the LANDSCAPE CONTRACTORS heading generates \$147,939 in annual sales revenue





The Return on Investment for the average sale at the LANDSCAPE CONTRACTORS heading is \$66.60 for every \$1 invested in Yellow Pages display advertising

In order to break even on an ad placed at the LANDSCAPE CONTRACTORS heading, the advertiser needs to receive 7 calls annually.



