

Why YELLOW PAGES Are Essential To Your Marketing Strategy RUBBISH & GARBAGE REMOVAL

The average display ad at the **RUBBISH & GARBAGE REMOVAL** heading generates 151 calls annually



The average display ad at the RUBBISH & GARBAGE REMOVAL heading generates 92 annual sales

The average display ad at the **RUBBISH & GARBAGE REMOVAL** heading generates \$39,271 in annual sales revenue





The Return on Investment for the average sale at the RUBBISH & GARBAGE REMOVAL heading is \$20.20 for every \$1 invested in Yellow Pages display

In order to break even on an ad placed at the RUBBISH & GARBAGE REMOVAL heading, the advertiser needs to receive 19 calls annually.



STUDY COMMISSIONED BY THE ASSOCIATION OF DIRECTORY PUBLISHERS AND ANALYSIS PREPARED BY CRM ASSOCIATES