

## Why **YELLOW PAGES** Are Essential To Your Marketing Strategy SATELLITE EQUIPMENT & SYSTEMS

The average display ad at the SATELLITE EQUIPMENT & SYSTEMS heading generates 223 calls annually





The average display ad at the SATELLITE EQUIPMENT & SYSTEMS heading generates 140 annual sales

The average display ad at the **SATELLITE EQUIPMENT & SYSTEMS** heading generates \$81,745 in annual sales revenue





The Return on Investment for the average sale at the SATELLITE EQUIPMENT & SYSTEMS heading is \$35.10 for every \$1 invested in Yellow Pages display

In order to break even on an ad placed at the SATELLITE EQUIPMENT & SYSTEMS heading, the advertiser needs to receive 9 calls annually.



STUDY COMMISSIONED BY THE ASSOCIATION OF DIRECTORY PUBLISHERS AND ANALYSIS PREPARED BY CRM ASSOCIATES