

Why YELLOW PAGES Are Essential To Your Marketing Strategy WATERPROOFING CONTRACTORS

The average display ad at the WATERPROOFING CONTRACTORS heading generates 48 calls annually



The average display ad at the WATERPROOFING CONTRACTORS heading generates \$95,538 in annual sales revenue



48



36

The Return on Investment for the average sale at the WATERPROOFING CONTRACTORS heading is \$48.70 for every \$1 invested in Yellow Pages display

In order to break even on an ad placed at the WATERPROOFING CONTRACTORS heading, the advertiser needs to receive 2 calls annually.

STUDY COMMISSIONED BY THE ASSOCIATION OF DIRECTORY PUBLISHERS AND ANALYSIS PREPARED BY CRM ASSOCIATES